IDAHO POTATO COMMISSION RULEMAKING HEARING July 31, 2018

> Burley Inn & Convention Center 800 North Overland Avenue Burley, Idaho

> > TRANSCRIPTION BY: Tamara A. Weber, CSR P.O. Box 387 Caldwell, Idaho 83606

Proceedings recorded by electronic sound recording. Transcript produced by transcription service.

APPEARANCES:

Michael Kane, Hearing Officer Frank Muir Pat Kole Gracie Bingham Todd Gerratt Andrew Mickelsen Rep. Scott Bedke Rep. Megan Blanksma Rob Roche Craig Searle Todd Cornelison Mike Larsen Comm. Randy Hardy Brian Hansen Dan Moss Dean Gibson Jerry Callen Zak Miller Mark Darrington Randy Bauscher

(Proceedings begin.)

MR. KANE: All right. Can I have the sign-in sheet, please? Thank you very much. All right. Let's go on the record or are we already on the record?

UNIDENTIFIED SPEAKER: We're going.

MR. KANE: We're on the record. Well, good afternoon, everyone, on this hot sweltering day. Thank you all for being here.

This is the time and place set for the negotiated rulemaking hearing. The second hearing, actually, involving the Idaho Potato Commission's proposed rules governing nominations and elections for candidates to be selected for commissioner under IDAPA 29.01.03, Docket No. 29-0103-1801. It's a new chapter and this, as I said, is done pursuant to notice.

It is now 5:10 p.m. on July 31, 2018. We are at the Burley Inn and Convention Center on 800 North Overland Avenue in Burley, Idaho. My name is Michael Kane. I'm an attorney from Boise and I have been assigned to run these hearings.

Many of you -- I've seen a lot of familiar faces -were at the last meeting and I see a lot of people have
signed up. Let me just take a moment to see what I have
here. All right. It looks like only one person has
explicitly said they wanted to testify. We have somebody

with a question mark and of course we're going to have a presentation from the commission staff. Is that correct?

MR. KOLE: Correct.

MR. KANE: All right. All right. So for those of you that were not present at the last hearing on July 24 in Eagle, one package of proposed exhibits were given to me and those were numbered 100 through 122. My understanding is that instead of having something we're going to put up back on the screen behind me electronically that each of you have been given a package of these proposed exhibits. Actually actual exhibits now because they've been entered.

Does anyone not have a packet? All right. My understanding is that one exhibit is added to the packet that we had in Boise and that is Exhibit No. 115A which I guess is probably about in the middle of your packet and my understanding is that there is a proposed change to 115.

Do you wish to substitute 115A for 115? Is that correct?

MR. KOLE: Correct.

MR. KANE: All right. So that will be done. And I understand that you also have a written comment that you wish to have marked today.

MR. KOLE: We do. This would be a letter that I received just today during the lunch hour from IACI and I would ask that it be marked as Exhibit 123 and that Ms. Bingham read the contents of the letter into the record.

MR. KANE: Do you feel comfortable doing that now?

MR. KOLE: Sure.

MR. KANE: All right.

MS. BINGHAM: It's dated July 30, 2018. "Dear Mr. Kole, the IACI Potato Processors Executive Committee (the committee) met on June 30, 2018 and discussed proposed Rule 29.01.03. The committee has expressed concerns regarding the rule as it relates to a mail-in nomination process and has requested further information regarding this proposal at our next meeting on August 29, 2018."

"In addition, the committee reviewed the draft legislation from the commission. While the committee is supportive of updating the law regarding the process, there was substantial concern regarding the proposal to redistrict the current IPC commissioner districts. The committee did support updating the statute to better define growers, shippers and processors and to clarify that each entity only gets one vote in whatever designation they have chosen. Again, the committee would request a chance to discuss the proposed legislation with you further at our August 29 meeting."

"Thank you for the opportunity to express our initial feedback regarding the proposed rules and legislation the IPC are currently considering. We look forward to additional discussions regarding these issues in

the future. Sincerely, John Eaton, vice president."

MR. KANE: Okay. Thank you. Why don't you give that back to Mr. Kole and if you would make an electronic copy for me so I can have it for my package and then of course can you put these on the website? Is that what you're doing?

MR. KOLE: Correct.

MR. KANE: Then anyone can view them when that gets done. When do you think you can make that happen?

MR. KOLE: We can make that happen on Thursday.

MR. KANE: All right. Thank you.

All right. Well, the way I would propose to do
this is very similar to the way we did it in Eagle and that
is I would first of all defer to Mr. Pat Kole who will
describe the proposed rule and the proposed statutes that
we're going to be discussing.

I think it would probably be wise also if you could walk through the exhibits and explain what you've got here for those of us that -- for those -- the people here that were not present in Eagle. And then once you're finished, I would propose that anyone who wishes to put forth any testimony or information, this would be an opportune time for them to do that.

So, Mr. Kole, the floor is yours.

MR. KOLE: Thank you. Let me just make one comment

about Exhibit 123. I know that this contains a typographical error in that the committee actually met on July 30. Not June 30. So just a few days ago.

With that, I'm going to give that to Ms. Bingham for her to take care of uploading it onto the website and the other administrative details.

Beginning just with a few overview comments. The IPC has held nomination meetings for representatives as growers initially and then eventually shippers and then eventually processors as it evolved from a grower-based commission to an industry-based commission.

It is unique in the potato world in that most of the commissions, in fact all of the other commissions do not have shipper and processor members directly. They have some in the case of Washington state, for example, processor representation but those are non-voting and advisory members.

As the commission evolved, times changed and during the changes, the definitions between what constitutes a shipper and what constitutes a grower and what constitutes a processor in the statute have not kept pace with how the industry has evolved.

This all culminated at a nomination meeting held this year in March. Prior to that meeting taking place, and if you look at your exhibit packet, Exhibit 100, the commission promulgated a set of guidelines that included the statutory definitions as well as the way that the agency had interpreted the statute over the course of its operations. It also included, if you look at Exhibit 101, an example of the grower nominating ballot, the shipper and processor nominating ballots.

In this guidance, it was made clear that absentee ballots and proxy ballots were not permitted.

Nevertheless, at that meeting, there were submitted ballots that were both proxies and absentee ballots. They were submitted on forms not developed or printed by the commission but were designed to look very much like commission documents.

As a result of that, the commission instructed me to send correspondence to the attorney general's office which is Exhibit 106. Following the receipt of that, in Exhibit 107, the attorney general provided his guidance back to the commission about the election and the process that was taken.

On April 20, the commission wrote to the grower nominees to advise that there would be a discussion of the results of the nomination meeting as well as the guidance received from the attorney general at a follow-up meeting.

The commissioners decided that they would go forward with administrative rules and try to clarify to the

extent that they possibly could the process by which nominations would take place. That's Exhibit 109.

Exhibit 110 then was promulgated and published in the administrative bulletin of the State of Idaho that set forth the dates, times and places for these hearings to take place and obtain input from the public.

As a result of that, the commissioners had several meetings and at those meetings, the commissioners took what was Exhibit 111, 112 -- I'm sorry. 111 as well as 113, 114 and 115 and made comments and edits and changes to each of these documents.

Now, the process that we're going through right now is to obtain and get the benefit of insights from you members of the industry, the legislature and the public.

We want to have your thoughts on what we're trying to do.

What we're trying to do in a nutshell is this: We are trying to clarify what constitutes a grower and what constitutes a shipper and what constitutes a processor so that it is clear that people appointed to those positions by the governor are actual growers, shippers and processors recognizing that there are many operations now where a grower is also an owner in a shipping operation or a grower is also an owner in a processing operation. And so the language that we use in the post-statutory changes and the administrative rules that are going to be adopted clarifies

who those people are qualified to be.

Let me just turn to probably the way that we're trying to accomplish this. If you look at the first proposed legislation which is Exhibit 113, there is three changes that are made. The first one is to say that grower -- all commissioners serve at the pleasure of the governor. I will return to that in just a moment.

The second change in line 28 on page 1 is to strike Custer and Lemhi because Custer and Lemhi Counties appear twice in the statute and they can only be in one district, not both.

The third change on page 2 from lines 14 through lines 28, take out the statutory definitions and requirements of holding nomination meetings and hearings at a certain time and instead says that the commission shall adopt rules relating to the way that nominations are made.

Exhibit 111, these are the proposed administrative rules that would set forth what is going to be proposed. In a nutshell is to look at what a person predominantly derives their income from and make that the criteria by which a grower, shipper or processor is defined. Correspondingly going forward for just a moment to exhibit -- sorry. These pages get stuck together -- 115. 115 in the code defines what is a grower, what is a shipper and what is a

processor.

I'd like to encourage you to look at page 1 of
Exhibit 115 where it talks about is it actively engaged in
the production of potatoes in the State of Idaho and
derives a substantial portion of its income from there. On
page 2 of that statute, there is the further -- Mr. Bedke.

REP. BEDKE: Mr. Chairman, Pat, so I'm looking at Exhibit 109 has the query box checked and the approved box checked so it's not a proposal. It's a temporary rule.

Correct?

MR. KOLE: It is proposed to be a temporary rule. The commissioners have not voted on this rule yet.

REP. BEDKE: It's not been acted on yet.

MR. KOLE: No.

REP. BEDKE: Thank you.

MR. KANE: Thank you.

MR. KOLE: The idea would be to --

REP. BEDKE: Just wanted you to know we're listening back here.

MR. KOLE: Okay. It would be perhaps at the Sun Valley meeting the end of August that the commissioners, after these hearings have been held and the hearing officer's report received, the possibility that that would be adopted as a temporary rule.

MR. BEDKE: All right. Thank you.

MR. KANE: For the record, I don't know if the speaker's comments were heard on this audio that we're making here so I think what I'm going to do is if anyone else wishes to pose questions as we go, why don't you come up here, get a little closer to the microphone so we're all making sure we have a clean record. Go ahead.

MR. KOLE: Thank you. So I want to just draw a contrast between 115 and 115A. If you look at page 2 of 115, it provides -- I'm sorry. Page 1, that the shipper designates the entity that will be responsible for submitting the ballots and -- I just lost my -- I think -- yeah. So we have to go actually to page 2 on 115A and you will see there at line 24 the changing from licensed to do business to transacting business in the State of Idaho.

The change was made as a result of further research and input that was received just prior to the hearing in Eagle and essentially, we have, for example, a company, Ore-Ida, that is processing potatoes in the State of Idaho. They're not licensed to do business in the State of Idaho but they transact business in the State of Idaho and, therefore, under the long-arm statute, would be subject to the jurisdiction of the State of Idaho. But if we put the requirement that they were just licensed to do business, they could make an argument that they were not subject to the jurisdiction of the State of Idaho. So that's the

change that's made there.

All right. So what, in a nutshell, we're trying to do is we're trying to pair up the timing by which these activities -- these statutes would go into effect. Now, there's a third piece of legislation that was alluded to in the letter that was received from IACI. That legislation would propose to redistrict the Idaho Potato Commission.

The reason why the commissioners put this forth was to get industry input into the way the industry has changed. If you look at the five grower commissioner positions, in the far western part of the state, that district has less than 5 percent of the potato growers in the state present in that district. If you look at the district that we are currently in, there's about 7 or 8 percent of the potato production here and if you look at the district in between, the other grower district between Mountain Home and here, it's about 4 or 5 percent. So you've got three districts that are substantially below 10 percent.

If you look at the other part of the state, the western part -- the eastern part of the state, you have two grower commissioners that represent that part of the state and they make up all of the rest of the potato production. And so there's a significant -- one way to look at it is -- if you look at it on a production basis, there's a wide

disparity.

There's also been difficulties finding people who are interested as serving as commissioners in the western part of the state as opposed to the eastern part of the state.

Now, there are other factors that need to be looked at and that's what IACI is alluding to in their letter.

Some of those factors are the value of production. There are factors that look at geographic representation, the culture of potato growers in a particular area. It differs based upon the geography where these growers are located. And so this is where I hope people in this area that would be combined into a district might want to make comments about.

COMM. HARDY: I want to clarify something.

MR. KANE: Could you identify yourself, please?

COMM. HARDY: Randy Hardy. I'm commissioner of this district. This district is actually 19 percent.

We're not in the 8 or 7 percent.

MR. KOLE: Okay. I'm sorry, Randy.

COMM. HARDY: Our district is really representative of the (inaudible) commission. (Inaudible.)

MR. KOLE: Okay. Frank.

MR. MUIR: Mr. Kole, just to clarify. We're talking about consolidation of the two districts. There's

a little bit of confusion on some members visiting the hearing last time. There's only discussion of combining two. Two far west districts.

MR. KOLE: The two far west districts.

MR. KANE: Let me stop. Do I understand then that the proposal statute 114 is proposing to affect two districts and the rest of them are going to remain unchanged? Is that correct?

MR. KOLE: No. There's actually -- the one district is what would be called in legislative terms a floterial district where you've got essentially two growers that are nominated from one district and it's proposed in this legislation to make those two separate individual districts. So right now, you've got two in one and then three others. This would have five separate distinct districts.

MR. KANE: All right.

MR. KOLE: Thank you. Now I want to return to the -- at the pleasure of the governor language.

As part of the process, IPC as an executive branch agency has to submit to the Division of Financial Management and to the governor's office its legislative idea and obtain permission to be able to go forward and propose legislation.

In this case, because of the election for a new

governor, the current governor has said to administrative agencies only mission critical legislation can be part of the governor's package in the upcoming legislature. And we were able to obtain permission from the governor that we would be able to make these legislative ideas move forward. Other ideas, we're not.

So one of those -- one of the additions though was that the governor feels very strongly that when an agency opens up its legislation, the language "serving at the pleasure of the governor" should be included and this stems from a dispute involving the State Highway Transportation Board and the Transportation's director from several years ago and as a result of that, an omnibus piece of legislation was passed by the legislature that changed some 50 different state agencies that have boards or commissions so that it was clear that all of those boards and commissioners -- their commissioners or board members served at the pleasure of the governor.

In addition to that, when the wheat commission and the barley commission tried to change their statutes in the last four years, again, they were required to insert language that said that the commissioners served at the pleasure of the governor.

So what is the final part of this that's so important? One vote per person. One of the issues that

came up at that March meeting was multiple votes cast by
the same people and in looking at the argument advanced,
the argument was to the effect that under Idaho law, that's
how it's done for irrigation districts, that you vote your
shares. And that same provision could technically apply to
school board elections where -- or not school board
elections. School levy elections where taxes are proposed
to be increased.

Now, the legislature's taken that off the table and all levy auctions now, it's one person, one vote. Under the Idaho Constitution though, it is possible just as like irrigation districts that that requirement could be possibly put back into law. For everything else, the principal (inaudible) in Article 1, Section 20 of the Idaho Constitution is one person, one vote for each position representing somebody as a state commissioner or board member or legislator, statewide official.

So in a nutshell, Mr. Kane, that's a broad overview. I'm more than happy to answer questions. I know I've covered a lot of material in a very short period of time.

MR. KANE: I'll ask a question first. The proposed statute, your Exhibit 113, at the pleasure of the governor, my impression was that was something the governor was insistent upon as a result of the North Carolina Dental

Board case. Is that your impression as well?

MR. KOLE: I know that that was part of the case but I also know that it involved a situation with the Idaho State Transportation Board.

MR. KANE: Could you just for my benefit tell me what that situation was?

MR. KOLE: The benefit -- what happened was the governor was displeased with the director and wanted that director to be discharged. The board refused to follow the governor's recommendation.

MR. KANE: Okay. All right. So Mr. Kole just offered to answer any questions and I know we have a couple of people signed up to testify and we have a couple of people that came a little bit late and may have signed a sheet back there and I don't know if the plan is for those people that arrived a little bit late if they're planning on testifying so could we get that? It looks like we do have one gentleman that also wishes to testify.

It's a little unorthodox to start firing questions from the floor so why don't we do this. Can I have a show of hands of people that wish to pose questions to Mr. Kole at this time? One gentleman. Why don't you come on up, speaker, two people. All right.

REP. BEDKE: Mine is procedural in nature so.

MR. KANE: For the record, would you please state

1 your name? 2 REP. BEDKE: My name is Scott Bedke and I am the 3 house representative for this district here. So rules are the offspring of legislation and so 4 5 just technically, so the rule that you're putting forward that will probably be approved by the commission in August, 6 7 as you said, is that the offspring of 22-1202 as presently 8 constituted? 9 MR. KOLE: No. It would be as amended. 10 REP. BEDKE: Okay. But it won't be amended until, 11 you know -- it can't be amended until the next session. 12 MR. KOLE: Correct. We were --13 REP. BEDKE: So that would be illegitimate 14 offspring. 15 MR. KOLE: We were --16 MR. KANE: Why don't you tell us what you really 17 think. 18 REP. BEDKE: Well, you know, you just -- you might 19 as well now as then. 20 MR. KOLE: Right. So what -- we're caught in that 21 bind because under the Idaho Administrative Procedures Act, 22 there is that hiatus where rules cannot be adopted once a 23 deadline kicks in until after the next legislative session. 24 REP. BEDKE: Right. 25 MR. KOLE: So in meeting with the office of the

administrative rules, we explained that dilemma to them. Their advice to us was to use a temporary rule recognizing that that rule would not -- could not be used until the statute was amended.

REP. BEDKE: So it's a pending temporary and it has no effect until after the passage of -- of this then.

MR. KOLE: Correct. That's why it contains an emergency clause.

REP. BEDKE: All right. I just didn't want to get the cart ahead of the horse here.

MR. KOLE: Right. We were caught, Mr. Speaker, in a spot where the statute as presently written says that we have to conduct these nomination meetings before or by March 31 of each year. And so we recognize that --

REP. BEDKE: With the old boundaries or with the new boundaries or the proposed boundaries?

MR. KOLE: Okay. So the proposed boundaries are not proposed. That statute says it's got an effective date of 2020. And so it would be just the appointments that are going to take place in 2019 that would be impacted but they would get placed under the old statute. And under the old statute, none of the changes that would be made in 2020 would be impacted by legislation.

REP. BEDKE: I did have a chance to read the attorney general's opinion and he has blessed this

constitutionally proper to do it the way you've described.

MR. KOLE: He was not asked that question. He was asked about the nomination process only.

REP. BEDKE: All right. Well, arguably, you ought to ask him.

MR. KOLE: Thank you.

MR. KANE: Thank you, Mr. Speaker. Sir, did you say you had some questions?

MR. MILLER: I have a question.

MR. KANE: Please step up here. State your name for the record and please spell your last name.

MR. MILLER: Zak Miller. I can spell that if you need.

MR. KANE: I don't think I need to.

MR. MILLER: Idaho Farm Bureau. My question comes, Pat, just I've got a pretty good idea of the one vote, one farmer idea but when it refers to entity. So if an entity has multiple participants, be it family or partnership, and they have exposure to multiple lines, i.e., processing, shipping and growing, how does that work? Does -- if there's five members of the family or entity, do they all get to vote or do they have to designate one? And can they designate participant A as a shipper, participant B as a processor, participant C as a grower?

MR. KOLE: So if they're under one common entity,

that entity has one vote. If they have multiple corporate entities and those entities are clearly delineated as a growing operation or a shipping operation or a processing operation and that entity pays those taxes that are due to the Idaho Potato Commission separately as an entity, they would have a vote. But if they're commingled, they have one vote.

MR. KANE: And for my help, could you show me where it says what you just said? Is that in this proposed rule?

MR. KOLE: It is. If you look at 13.05.

MR. KANE: What's the exhibit?

MR. KOLE: It is Exhibit 111. Each grower, shipper or processor may only vote on one ballot and may only vote one time for each position to be filled on behalf of himself, partners, corporations, association and/or any other business unit.

MR. KANE: All right. Thank you. Mr. Miller, does that answer your question?

MR. MILLER: I believe that meets my satisfaction, veah.

MR. KANE: Thank you. All right. Can I -- I suppose we have two people that may wish to -- yes.

REP. BLANKSMA: I have one question as a clarification question.

MR. KANE: Please step up. Thank you.

REP. BLANKSMA: I'm Megan Blanksma, District 23,
District B, house representative. And so my question I
guess, Mr. Kole, is you got the recommendation from the
attorney general to rerun the election. When did you rerun
that election?

MR. KOLE: So the commissioners took a look at that and they decided that they had the discretion to either run the re-election or just keep the current list of nominees.

After an extensive debate --

REP. BLANKSMA: Because when was that -- when was that determined? At what meeting? How do we get minutes on that? What was that process?

MR. KOLE: That I believe took place at the April meeting and we can provide you with copies of the minutes.

REP. BLANKSMA: Because that would be interesting that you asked the attorney general what the opinion was and he clearly said that the election was invalid and then it was chosen not to follow his recommendations.

MR. KOLE: Correct.

REP. BLANKSMA: So that's why I would be curious to see the minutes and maybe make those available at the next meeting or to those who are here.

MR. KOLE: Yes. We'd be happy to do that.

MR. KANE: Thank you. I wasn't quite sure what the answer was though. Did you -- the commission decided to do what exactly?

MR. KOLE: The commission decided not to have another nomination meeting but to let the names go to the governor.

MR. KANE: Okay. Thank you.

MR. KOLE: And I think why don't we just ghost mark if it's acceptable as the next exhibit those minutes and post them to the web page.

MR. KANE: All right. Well, will that be 124 then?

MR. KOLE: 124.

MR. KANE: I'll make a note to myself. So those are minutes of which meeting?

MR. KOLE: April meeting of the Idaho Potato Commission.

MR. KANE: Okay. All right. There's a couple of people that have asked to testify and I still have a question mark. So why don't we get to the question mark first. Todd Cornelison.

MR. CORNELISON: I was going to testify when I signed in. I didn't see a lot of shipper representation here. They are here. I'm not actually from this valley so I'm sure they've got it covered.

MR. KANE: All right. Thank you. Then the next person I have is Randy Hardy who wants to testify. IPC commissioner. Mr. Hardy. And I just stated your name so

you don't need to repeat.

COMM. HARDY: Okay. I know it already.

MR. KANE: All right.

COMM. HARDY: As I said, I'm a commissioner representing this district and the bulk of my comments are written so I'm going to need to read them. I apologize for that.

We had the first of these three hearings last week in Boise as part of our commissioner meeting and there was -- Stephanie Mickelsen was there to make a statement following that. That was July 24. On July 28, she sent out an e-mail to several members of the potato industry. Some of you in this room may have received this. Some of you may have received it secondhand. But there were some inconsistencies or at least some items that she stated in that that went out to growers that we feel like needs some clarification. And so we're taking this opportunity to do that.

MR. KANE: Actually, before you do that, have we made that e-mail an exhibit or is there a plan to do so?

MR. KOLE: No. There's no plan to do so.

MR. KANE: Okay. You're going to be clarifying something that I haven't seen.

COMM. HARDY: I'm going to be (inaudible).

MR. KANE: Okay. All right. Go ahead.

COMM. HARDY: Okay. I will state the quotations from her e-mail as we go. First thing that's quoted, "After the disaster nominating meeting this spring, the IPC was instructed to work with the stakeholders in creating rules and rewrite the code to reflect a new and updated IPC. (Inaudible) decided to create some new rules with no input from potato growers. We were told by a current commissioner that they hadn't even seen the rewrite until the very morning of the first public hearing."

Our statement to that is -- that's in quote. Our statement is as a result of the actions of the Mickelsen family, the Idaho Potato Commission has directed the staff to take actions to prevent a repeat of the quote, disaster the Mickelsens created at the nomination meeting. This directive was made at the public meeting of the IPC after hours of discussion.

In crafting draft rules, Mr. Kole reviewed the laws of the potato commissions including Washington, Oregon, Michigan, Maine, other commodity commissions in Idaho including wheat and barley commissions and also consulted as required by state law with the Idaho governor's office, the Division of Financial Management and the Office of Administrative Rules.

Following that process, an entire morning was spent by the commissioners in a public meeting where growers reviewed and commented on the drafts. Based on that input, changes were made based on the comments made.

At the next two commission public meetings, there was further discussion about and changes made to these proposals. The draft rules are currently just that, a draft. The purpose of having informal hearings is to solicit input from industry members and the draft gives us framework to build upon.

Because the IPC is only proposing temporary rules, the IPC is not required by law to hold public meeting -- public hearings. However, in the vested interest of the industry, IPC is gathering input from stakeholders. The IPC submitted a public notice of the intent to promulgate rules which is published in the administrative bulletin on July 4.

The bulletin listed the dates of upcoming hearings and we posted our draft legislation to the website for public view. We sent out Potato Pulse on July 6 notifying the industry of that bulletin and directing them to visit the website to be abreast of our legislation and rules.

At the hearing on July 24, there was one very small change made in the language that related to a processor.

That change was this: Changing the words, quote, licensed to do business in, unquote, to transacting business in.

This particular change has nothing to do with the growers

at all. It's important to understand that the purpose of having these informal hearings is to fine tune what's being proposed and to make changes. Nothing is final at this stage.

Another quote from the e-mail that was sent.

Quote, the IPC is proposing rules that will limit voting on growers that have ownership in shipping and processing facilities. The IPC is also trying to make it one vote for any common ownership entity. The problem with this whole proposal is that first off, how in the world will they ever police that? How will they find who owns what business?

What information isn't -- that information isn't even required by the Idaho State Secretary -- or Idaho Secretary of State.

They need to address the bigger problem of how do you allow multiple owners of a business the right to vote or do you vote by production? The real problem is that currently, a farm that's five acres has one vote and a farm with multiple owners that might have 10,000 acres is only allowed one vote. They won't even allow different owners of a single entity to vote under their current proposal. That's the end of the quote.

Our statement to that is the IPC is operated under the principal of one person, one vote since it started nominations -- since it started nominations for being a

commissioner. This is true for elections to Congress, statewide positions such as governor, Secretary of State, the Idaho legislature, county commissioners, city councils, school boards.

This comment suggests the bigger the grower is, the more votes a grower should get. This would be harmful to small growers and the IPC's duty is to represent the entire industry regardless of size. The practical impact of what the Mickelsens are proposing is properly qualification -- property qualification for voting or holding office as an IPC commissioner. This is prohibited under Article 1, Section 20 of the Idaho Constitution.

The IPC -- this is another quote from the e-mail.

The IPC wants to make some funny rule that if you vote as a grower then you would be unable to vote as a shipper, processor for a period of three years. They're totally ignoring or completely misunderstanding the legal entities and how they must have a legal representation to vote for them as they aren't a sole proprietorship. Maybe we growers should vote on the process (inaudible) shipper representatives on the IPC.

Our statement, in fact, since nominations for IPC commissioners began which is over 75 years ago or 80, the law requires the commissioners be a grower, shipper or processor. You couldn't be a part grower, part shipper or

part processor. Times have changed and the law has not kept up with the emergence of growers who have ownership in packing sheds or processing plants.

We've followed this practice for several years basically.
We've followed this practice for several years basically.
Well, forever but it's been honored. Once they make that declaration, then that is who they will represent for the next three years which is the length of term for being a commissioner. This would prevent someone from running for commissioner as a grower one year, a shipper the next year and a processor the following year.

Another statement from the e-mail. Pat Kole is also proposing we would add language to the Idaho Code that says all commissioners shall serve at the pleasure of the governor. Well, depending upon who the governor -- who's in the governor's office at a particular time, that is a really bad idea. If the state is paying the IPC tax, then I think it would be a reasonable proposal. However, since the growers are paying the tax, they should have the total and complete say about who is representing them on the commission.

The commission's position is the IPC is a state agency. The IPC is required to follow the process that requires approval from the governor to submit legislation

to the legislature for consideration. When this proposal was submitted by the IPC -- when this proposal was submitted, the IPC asked if including this language "serves at the pleasure of the governor" was required. The answer was yes. It is also important to know this. The language is already in the statutes of the wheat and barley commission.

Another statement from the e-mail. "The commission needs to take the time to rewrite the entire code section. If you listen to Pat Kole, he will tell you all the reasons why we can't do that. The Idaho Code on the IPC hasn't been rewritten in a good 50 years. We need to work together to update our commission to reflect the current state of the industry, the current needs of the growers it serves."

The IPC's statement to that is this is an election year. The governor has stated that he wants to give whoever is elected as Idaho's next governor a clean slate (inaudible) agenda. As such, only mission critical legislation can be proposed by state agencies. After reviewing IPC's proposals and learning of the above referenced disaster at the nomination meeting, the governor's office and the Division of Financial Management gave the IPC permission to propose changes to the nomination process. It is neither a quick nor simple

process to propose legislation, particularly this year.

Another statement from the e-mail. "We need to have a referendum code section that allows the growers the ability to call for referendums if we believe a change needs to take place. Although code refers to a referendum, it doesn't really spell out how that can actually occur."

Our statement to that is the IPC's unique and it is an industry commission with two shipper commissioners, two processor commissioners in addition to the five grower commissioners. Clearly grower commissioners have the majority voice at all times. Having the input, insight and industrywide perspective of the entire industry has served everyone well. There's a reason why Idaho potatoes is the produce industry's most recognized brand.

Final statement from e-mail. "IACI which is the Idaho Association of Commerce and Industry lobbying group is fighting very hard against having certain individuals appointed to the IPC. IACI shouldn't be involved in the activities of the nominations or the appointment of IPC commissioners."

The fact is -- this is our statement. IACI has a potato committee that includes frozen and dehydrated potato companies. These companies pay assessments to the IPC. IACI, IGSA and PGI have all been involved in the nomination and appointment process for years.

That's our statement, Mr. Kane.

MR. KANE: Do you want to enter that into the record, what you just read to us? It would be helpful for me.

COMM. HARDY: That's fine. The main reason we wanted to read this is for clarification for those that may be coming that got the e-mail but were not at the original meeting.

MR. KANE: All right. Well, I think it would probably be wise to go ahead and get this marked. What are we at? 125 now?

MR. KOLE: 125.

MR. KANE: And if it goes up on your website, then that would make it clear for those people that aren't here or will not be here tomorrow then. It will also be very helpful to me to have that.

COMM. HARDY: That's fine.

MR. KANE: Thank you. Hand that over. I'll get that to Mr. Kole. If you'll mark that as 125.

I have a question, if I may, Mr. Kole. The "at the pleasure of the governor" line which I thought that pertained to not the actual selection but if you had a particularly unfortunate appointee that either wasn't attending the meetings or who knows what might have happened, the governor would have the ability to remove

that person which would then lead to another nomination process. Is that correct?

MR. KOLE: That is correct.

MR. KANE: All right. Okay. All right. I think
we have one more person that is signed up and then we'll
open the floor to anyone else that wishes to speak. Andrew
Mickelsen. Come on up, sir. And for the record, I know I
have it written down here but could you spell your last
name for the record?

MR. MICKELSEN: Yes. My name is Andrew Mickelsen. That's M-i-c-k-e-l-s-e-n and I am with Mickelsen Farms.

MR. KANE: All right. Thank you. Go ahead, sir.

MR. MICKELSEN: So I have a couple things that I say that I propose or support. We appreciate that we're here at this point where we're actually starting to look at making some changes and I think we've got some good things and some things that could use some work.

First off, I do support the changes to the nominating process whereby commissioners are elected by ballot. However, I oppose the current dates proposed. We wonder if it would be more beneficial to move those dates to a time that works better for the farmers' growing season. Maybe in late fall and have the nominees -- or the new commissioner go in like January or February. Something where it allows the farmers a little bit more time to be

involved.

March can start to be a pretty busy time for farmers. It's real easy to let that mail get lost in an office during that time frame. I know all of us have done it. We get going planting and that's where our letters just kind of set to the side for a while while we go with the more important matters.

MR. KANE: Before you go on to the next subject, that's not the first time that somebody's mentioned the timing of the nominations. What about that, Mr. Kole?

MR. KOLE: I think the commissioners would take that under advisement and give it serious consideration.

MR. KANE: Do you have a specific date, Mr. Mickelsen?

MR. MICKELSEN: I talked -- maybe we have the nomination process from November 15 to December 15 and then from December 15 to January 15 is voting, something along those lines. But I feel like that's something that the commissioners could probably discuss and come up with a time frame there that would work.

MR. KANE: So you're thinking late fall, early winter.

MR. MICKELSEN: Yeah. And then that would also deal with the problem of trying to get it in early if we could just get it postponed, leave current commissioners in

a little bit longer so we could do that nomination process later in the year.

MR. KANE: You said get it in a little --

MR. MICKELSEN: Well, they wanted to get the bill in so that they could do the nominations in March.

MR. KANE: All right. Go ahead.

MR. MICKELSEN: Okay. Second thing, I know this comes up a lot but I oppose the changes in Exhibit 113 where the words "and shall serve at the pleasure of the governor" is added. I believe that the Idaho Potato Commission was set up as a self-governing agency and as such, should be governed by those paying for the commission. The State does not provide funds for the daily operations of the Idaho Potato Commission.

There was reference earlier to a transportation board issue. I would imagine that that transportation board was probably funded by the government; not by people driving the cars or something like that. So I would imagine that those are probably different scenarios. I think that where this is being paid for independent of the government, I think we should be able to have things a little bit differently.

MR. KANE: So are you suggesting then you just want that language lined out entirely?

MR. MICKELSEN: Yes. And I also have some other

things later on about the nomination process going through the governor also.

MR. KANE: All right. Go ahead, sir.

MR. MICKELSEN: Okay. One of the things that was brought up in that e-mail that was discussed but we do have concerns about the commission's ability to contact each grower or as I checked with our shed and from what I hear from other packing facilities also, they get a bill from the IPC. They send their dues in. It does not list the growers. It just sends them back money based on the amount of potatoes going through that facility.

So as of right now, it does not seem that there's an appropriate system in place in order to contact these growers to give them the ballots for voting or to even know who's current on their dues.

MR. KANE: Okay. I confess, I'm a little confused as a layman. Do you have a response to that, Mr. Kole?

MR. KOLE: I believe we will obtain a letter from our financial manager explaining how the process works for the next hearing.

MR. KANE: Okay. The next hearing as of tomorrow?

MR. KOLE: Yes.

MR. KANE: All right.

MR. MICKELSEN: But that would be true though at this point in time, there's really not a system in place?

MR. KOLE: No. Actually there is a system in place. I just think it's better that she explain that system. There are one -- there were one or two sheds that were not providing a list of growers but that I believe has been corrected but I want to verify that.

MR. KANE: Does that have anything to do with any of the specific proposed statutes or rules that --

MR. MICKELSEN: It would go right along with the nominating process. They have to have information to get to the correct people.

MR. KANE: All right.

MR. MICKELSEN: If we can't get to the growers, then we're not going to be able to get the nomination votes that we need --

MR. KANE: Got it.

MR. MICKELSEN: -- to make it run effectively.

MR. KANE: Got it. Okay.

MR. MICKELSEN: We want to be able to get everybody. Not those -- just those that are participating in e-mails and things like that.

MR. KANE: Okay. Thank you.

MR. MICKELSEN: One of the concerns that I have that just as we're going through all this that I always like to bring up, I do have concerns that Idaho potatoes are cheaper than any other state. Growers in Idaho pay

more to their commission than any other state does. We currently pay \$50 an acre for the commission. I'm concerned that we're not benefitting a greater amount than we are currently paying and what that leads to is the question of the referendum that was mentioned in the e-mail.

Currently there's no way besides getting the commissioners all on board or going to the legislature to change the assessment rate. And I feel like that is something that if a majority of the growers, leave out the commissioners, leave out the legislators, feel that there needs to be a change that they have a way to come in and ask for changes. I just feel like that's appropriate for something where we're paying in all the money to it.

MR. KANE: Okay. So does that have application to any of the proposed statutes or the rule? In other words, what you're speaking of now, does that -- would you ask for something to be added or --

MR. MICKELSEN: That would probably be something to be added. Some of these are things that as have been alluded to, we think that things should be maybe taken to the next level and worked on a little bit more. And so we're just letting -- making sure that those other concerns we've seen are at least known.

MR. KANE: So when you speak about a referendum, is

the referendum used in terms of changing the assessment rate?

MR. MICKELSEN: Initially, there is some language in there of one point a referendum was used to change the assessment rate. Since then, some of the language is in there but it seems to have been changed where the legislature has approved that. I personally would like to see that power go back into the growers. Since the growers are paying for it, they're fully funding it without the state legislature, I don't know why the state legislature is deciding what the assessment should be.

MR. KANE: Thank you.

MR. MICKELSEN: My next one here, as we're talking about these grower commissioners and districting, I do have some concerns. We are -- I come from an operation where we grow seed, we grow commercial potatoes, we grow processed potatoes, we pack potatoes, we ship them and we process them. One of the areas that has been somewhat neglected we feel is seed growers. I have concerns that seed growers are not having any representation on the Idaho Potato Commission. These seed growers have a unique understanding of the industry and the seed is a very big part of what makes the Idaho potato what it is. I think that that's something that needs to be taken into consideration.

While we talked about them not being allowed to

vote, things like that, almost every single seed grower sends at least a portion of their potatoes to a processor or facility of some sort where they are most likely paying the dues and assessments but because they're growing it for seed, they're not quite classifying as a grower. Is that correct, Pat?

MR. KANE: Hang on a second. Are you telling me that you don't think that seed growers are classified as growers or processors or shippers?

MR. MICKELSEN: I don't think so.

MR. KANE: Mr. Kole, do you have a response to that?

MR. KOLE: The statute says that potatoes are only assessed if they are for human consumption and so for most of the seed potato growers, they do not pay an assessment on any of the seed potatoes that are produced. It's only if they have what are known as seed tops or seed potatoes that are not utilizable as seed potatoes that they divert those into human consumption and that's when they might pay an assessment.

MR. KANE: All right. So are the seed growers then completely unrepresented in the commission at this time and is this --

MR. KOLE: Only in the sense that they don't have a formal seat but, for example, Commissioner Toevs serves on the IPC. He has a seed potato operation as well as a commercial operation. The seed operation is smaller. It's not as big as his commercial operation so he pretty much wears both hats in terms of his view of the industry. But there is no formal seed potato seat on the commission.

We looked at one time at is there a way of doing a calculation where you would say the current assessment for commercial potatoes is X. What would an equivalent assessment be for a seed commissioner if they paid an equivalent tax on all of their potatoes. It would be complicated but I'm sure an algorithm could be developed that would make that calculation.

The seed potato growers that we talked to about that basically said we're not interested in that. We've got our own organization. We'll stay over here. So I don't know if that's changed but that's where they were.

MR. KANE: The organization you're referring to is what?

MR. KOLE: Idaho Crop Improvement Association.

MR. KANE: Okav.

UNIDENTIFIED SPEAKER: Mr. Kane, may I suggest that Mr. Kole also talks about the (inaudible) seed facility that the IPC has committed to fund over a million dollars over the next 10 years that will support the seed industry here? At the same time, at this point, the seed growers

only provide the IPC with \$60,000 per year, \$2 per acre. So they're getting a heck of a return on their investment.

MR. KANE: Okay. Rather than have him basically speak to what you just said, I'm going to ask you to come up when this gentleman's finished and you can make a record of whatever you want to have on the record. I'm not sure we picked you up.

UNIDENTIFIED SPEAKER: Okay.

MR. KANE: All right. All right, sir. Anything else?

MR. MICKELSEN: Can I just say one thing to that real quick?

MR. KANE: To what?

MR. MICKELSEN: To the whole seed grower thing?

MR. KANE: Sure.

MR. MICKELSEN: While it may not be a significant portion that they are paying, maybe it is only \$60,000, they are still paying and if we're going to classify growers as small as five acres as qualified to be a part of the commission, they are still paying something and I don't think that you have to say they necessarily have to say they pay the same portion. That's all I have on that.

MR. KANE: Okay. Do you have more?

MR. MICKELSEN: Yes.

MR. KANE: Okay.

MR. MICKELSEN: Another concern that I have is -this is probably not anything in direct reference here but
as we're discussing the whole thing, I have concerns about
the processors in the state that are purchasing Idaho
potatoes and they do not use the Grown in Idaho label.
They do not market it. They don't use it in any way
whatsoever and all these growers are still being required
to pay that tax with minimal to no benefit.

MR. KANE: But what you're speaking to is outside of the proposed statute and rules that we have before us?

MR. MICKELSEN: Probably. And probably still fall in a little bit of the background as we're looking at these different factors here.

MR. KANE: Okay.

MR. MICKELSEN: This one I know does fall in there.

I oppose sending three nominated names to the governor for him to select one. There are other commodity commissions in the state and nation that elect commissioners for commodity commissions without governor involvement.

In our past nomination meeting, it was almost difficult to find three names to send to the governor for the shippers and processors. When this occurs, sometimes that third name is thrown in just because they need one. Theoretically, there's a 33 percent chance that that commissioner that gets appointed could be the commissioner

that was -- the name that was just thrown in instead of somebody that they really wanted to put on that commission.

Additionally one of the big concerns I have is there's a great discrepancy in the way that it's set up here. Potentially between the three nominees sent forward to the governor, one could have 100 votes while maybe third place has one, you know, out of the three that are sent and no consideration is given based upon the votes of the growers and what they're saying.

I think another way to look at that is if we did
that with state legislators and we said, you guys go vote.
We're going to take the top three and send them to the
governor, I don't think people would feel like their voice
is being heard. And that is how I currently feel with the
system that's in place. I feel like my voice is not heard
because the person I vote for is not given the
consideration of my vote. They're only thrown into a group
of people that are then sent to the governor.

MR. KANE: Let me see if I understand you. So you propose to completely cut out the governor from the appointment process?

MR. MICKELSEN: I would like to see, if nothing else, if the governor needs to be involved, I would at least like to send one name and then have the governor approve that name or confirm the name that we sent. Not

send him three names and then he has to choose between the 1 2 three names. 3 MR. KANE: You're referring to 22-1202? MR. MICKELSEN: I'm not sure. 4 5 MR. KANE: Okay. I'm sorry. 113 I think is the 6 nominating --MR. MICKELSEN: Well, no, because it would be on --7 do you know which one that would be on, Pat? 8 9 MR. KOLE: It's on the front of that one. 10 MR. KANE: I'm sorry. 11 MR. MICKELSEN: It's three names. 12 UNIDENTIFIED SPEAKER: In the rules too, right? 13 MR. KOLE: 1202. MR. KANE: So it is 1202? 14 15 MR. KOLE: Yeah. It is three names that are 16 submitted to the governor. 17 MR. KANE: What about the scenario of two people might be nominated but coming up with a third name I think 18 almost out of the air, what about --19 MR. MICKELSEN: Yeah. And I've seen that at the 20 21 nomination meetings. 22 MR. KANE: What would you like to tell us about 23 that? 24 MR. KOLE: Basically, we have had some instances 25 and one of the reasons for looking at western Idaho has

been a lack of candidates. We have instituted a program whereby using things like the Potato Industry Leadership Program, we are getting more younger growers that are involved and interested in being part of the industry and I think we have taken the steps necessary to make sure that we'll have a healthy viable pool of candidates for each of the positions.

MR. KANE: Is this limited to growers only or is there also (inaudible) processors?

MR. KOLE: No. Processors are invited to go in leadership. In fact, one of them has been selected for this next year.

MR. KANE: Okay. All right, sir. Go ahead.

MR. MICKELSEN: I have another one so -- one of the things that was brought up that I just feel like I should address in Boise that was brought up about these large growers that are trying to take control of the commission. There is no grower in the state with the new redistricting proposals that would have enough votes to take any district without others' support. Even if we went to the system where votes were by production, the largest grower might grow 20,000 acres of potatoes. Each of these districts would be made up of approximately 60,000 acres and so they would in no way have the majority.

However, as I look at these districts, some of

these districts on the other side of the state, our farm alone grows as many acres as that whole district does and I'm sure that this whole conversation would be very different if we farmed in that district and we had one seat to ourselves. They would be very upset that one person over there could monopolize and that's what's happening with this district.

To Mr. Kole's point of redistricting, I am supportive of that. I believe that trying to shoot for this 20 percent and breaking up each district so we don't have one-half of the state with half -- 70 percent of potato production having two commissioners that get thrown around. I think that we're heading in the right direction by looking at that.

I would make the comment that was made before that we look at doing this in IDAPA so that it be changed instead of having to do a legislature change if production changes again. We never know with PCN or with the dairies going up how potato production in the state may shift and if it shifts, I think we need to be able to adjust. Maybe every ten years, five years, whatever it may be to appropriately represent the industry and those that are farming potatoes at that time.

MR. KANE: So you're proposing something similar to what was spoken about last time that you like the general

idea of what they're proposing in Exhibit 114 as to the redistricting. You just feel it should be done by rule rather than statute?

MR. MICKELSEN: Yes. Just so that we can adjust it as changes are made. But I do support the concept there of adjusting the districts. I know it's tough for these people that come from the districts that have 3 percent and 7 percent because they don't want to give up control but production has cut back significantly in those areas and the adjustments need to be made.

MR. KANE: Okay. Thank you.

MR. MICKELSEN: Last one here is I oppose the current proposed definition of growers, shippers and processors. In the e-mail, it was brought up and I think a lot of that has to do with some of these definitions seem to be a little bit vague and not extremely clear.

One of the concepts that keeps coming up is one man, one vote. We bring that up. I think we -- I think Pat has alluded that what Randy said might not quite be right (inaudible) that it is allowed to vote by production. But right now, I look at an operation like ours. My family farm, we have seven partners in the farm and we don't get one man, one vote.

They're trying to tell us that for our operation, a large operation with seven different owners in it, you know, seven people have come together to farm, we get one vote for the seven and that's part of where we're having the problem here. That's why I would be in support of either doing it by production or figuring out a way where at least one man gets one vote because right now, we're losing that.

We don't have that option in our operation and some of these smaller operations, there's a father and son that kind of farm together, kind of don't, and they kind of separate out and so then they've got two maybe. I'm curious what this definition of commingle of companies are. That's very vague. How are you going to define that? How are you going to spell that out?

We were the people in the nomination meeting that had some different entities that voted. Those entities each had their own set of dues that they had paid to the IPC. Each more than five acres. But they don't want to define an entity as an individual. We can't count individuals as individuals. We're commingling it together so that if you have to work with other people, you're being punished for it.

MR. KANE: Okay. For the record, you said currently. You really mean the proposal, don't you, as opposed to the current law?

MR. MICKELSEN: I'm not sure what the law would be

defined as because as they sent it to the attorney general,

I feel that the attorney general didn't have all the

correct information to truly make the correct call there

but he tried to spell it out that you can't separate it out

at all.

This is very jumbled and I feel like it needs to be fixed. If nothing else, I feel that for growers, each owner that is active in it should at least get a vote if we don't want to go by production. But to take a partnership or other things like this and take it less than one man to one vote, I think that's where people have concerns and heartburn.

MR. KANE: Okay. Do you have -- I'm guessing not right now. Do you have a specific idea of what then the proposed statute would look like in light of what you just said?

MR. MICKELSEN: I know we have proposed based on dues for any of them that could work, for shippers, processors and growers. The truth is that there are enough farmers here. They are separated out enough that if you went and got the support of your neighbors, you could get the votes that you need and you could override any large grower.

But large growers deserve a voice on the commission just as well as small growers do. Right now, I think

there's less than 10,000 acres represented by the growers on the commission out of 320,000 acres grown in the State of Idaho. I think that it's okay to have a couple big farmers in there maybe that have some -- that are paying a lot of the dues, that are involved in the industry.

But it feels like the commission has been anti any sort of big farmer but big farmers have input too. They want to have their voice heard and they at least don't want their voice cut in sevenths because they're combining one entity with seven owners.

MR. KANE: Okay. Here's what I'm going to ask you to do. We have till August 15 to provide written comments. If you have a specific idea that you would like to see incorporated in the statutory changes, I'd ask if you would put that in writing, get it to the commission in enough time to let them absorb it because they've already said that they're trying to hear from everyone. I'm guessing this is still a free-flowing process so it's kind of hard to incorporate some of the ideas without having something to at least look at. So if you could do that, they would appreciate it and I would too because I have to --

MR. MICKELSEN: A lot of these I've already given to them.

MR. KANE: -- basically come up with some kind of a recommendation.

1 MR. MICKELSEN: Okay. MR. KANE: Thank you. 2 3 MR. MICKELSEN: Yes. 4 MR. KANE: Anything else? 5 MR. MICKELSEN: MR. KANE: All right. Thank you very much. 6 7 right. Did you wish to come forward then and make a record 8 on --9 UNIDENTIFIED SPEAKER: Because the seed issue is 10 not really part of the current proposal, I don't think that 11 point needs to be made for the record unless somebody wants to make it. 12 13 MR. KANE: All right. I'm not sure that came out 14 on the recording but apparently the staff doesn't wish to 15 speak on the seed grower issue. UNIDENTIFIED SPEAKER: Correct. 16 17 MR. KANE: All right. So can I have a show of 18 hands? Does anybody else wish to speak or make a record on 19 anything -- yes, sir. Come on up here. State your name 20 and spell your last name. 21 MR. DARRINGTON: Mark Darrington, 22 D-a-r-r-i-n-g-t-o-n. 23 MR. KANE: Welcome. I'm smiling because I think I 24 know a relative of yours. 25 MR. DARRINGTON: I probably do too.

MR. KANE: All right, sir. Go ahead.

MR. DARRINGTON: My name is Mark Darrington. I'm a sole proprietor and grower of 28 years in the greater Declo, Idaho area. My comments today represent my personal thoughts and perception of the Idaho Potato Commission. These comments are directed to the State of Idaho and members of said commission.

I see the IPC as a state-regulated association more steeped in tradition and efforts of the past than a tool for those who are taxed and looking for a return on that investment. To say that there is nothing positive happening would be an overstatement. I congratulate and thank the IPC and Lamb Weston for their cooperation in the launch of the Idaho fry. Well done. Thank you.

As the current status of other issues, I believe that there are several. Representation of the tax dollars received and taking into account which segment of the industry generated the money. I'm told that 35 percent is generated by fresh, 65 percent comes from the processing industry including dehydration. I also recognize that some of the larger production areas are less peopled or less people populated and so we do have to give consideration of some political realities of where the people are and the power that the people wield. We have to -- let's see. So I tend to lean toward that grower representation needs to

represent the end use of the potato, be it fresh or processed.

I'm going to go off on a bit of an unrelated tangent here but I believe Mr. Mickelsen did as well and I might agree with him on some things.

I believe the fresh side of our industry is in total chaos and until those factions come to some meeting of the mind, fresh promotion is literally harming Idaho -- or literally harming Idaho in name and reputation. This is evidenced in the Huffaker newsletter and price report.

It's also evidenced by Mr. Frank Muir's comments last year at the Bannock Hotel potato conference. He said we are shipping a lot of mixed quality and our consumers are giving negative feedback.

In my words and experience, we're committing a self-defeating behavior with what we ship. I remember well -- and this is my item no. 3. I remember well brand recognition of Rambler, Studebaker, of Oldsmobile. I remember Gleem toothpaste. I also remember RC Cola. But anyone younger than 50 in the room doesn't recognize what I'm referring to so let's talk about Facebook and its crash. Big name icons can and do crash and disappear but I don't believe in critiquing without giving a solution.

It's time to redefine the purpose of the IPC for each and all sectors of the Idaho potato industry. It's

time to recognize and respond to change in lifestyle and 1 2 role of technology in all of our everyday activities. And 3 it's time to build a new strategy and implement it. At the present, we are adrift relying on tradition and small 4 5 successes to define a multi billion dollar business. Respectfully submitted, Mark Darrington. 6 7 MR. KANE: Do you want to turn that in, the document you have? 8 9 MR. DARRINGTON: You may have it. 10 MR. KANE: Thank you very much. So what are we at? 11 126? MR. KOLE: 6. 12 13 MR. DARRINGTON: I'm happy to discuss any of these 14 if anybody wants to talk about it or I'm happy to just 15 let --16 MR. KANE: Okay. Since I'm still controlling this 17 hearing, how about this: You just made your statement. I'm going to ask Mr. Kole to speak to it. He may need a 18 19 moment to get organized but some of the things I think I heard really aren't -- well, I know are not pertinent to 20 21 the issue. 22 MR. DARRINGTON: That's exactly right. 23 MR. KANE: All right. But speak to me more about 24 the fresh and did you say processed?

MR. DARRINGTON: Yes.

25

MR. KANE: Are you suggesting that each of those industries have a separate commissioner?

MR. DARRINGTON: I am saying that the representation needs to reflect where that money came from because I would ask Mr. Muir or Pat what percentage of the budget goes toward promoting fresh versus what percent goes to promoting processed.

MR. KANE: Okay.

MR. KOLE: I think Mr. Muir's best qualified to respond to that.

MR. KANE: All right. Before we start bringing more people up, are you --

MR. DARRINGTON: I'm finished.

MR. KANE: Well, thank you very much. I appreciate it.

MR. DARRINGTON: You're welcome.

MR. KANE: So we just heard some interesting comments. Some of them not pertinent to the materials before us but some perhaps are. Did you wish to either ask someone to speak to that or are you prepared to speak to it yourself?

MR. KOLE: Well, Mr. Muir should speak to the budgetary issues. I did want to address what Mr. Darrington brought up about actual revenue. He is correct in the sense that roughly 31.8 percent of the revenue

received by the IPC is for fresh industry. Roughly 40.69 percent is from the frozen industry. 21.8 percent from the dehy industry and 2.26 percent from the chip industry. So there's quite a little bit of revenue that directly relates to the process side of the industry.

I'll go into one thing that Mr. Muir can come right up and correct me on. The fresh industry operates as, if you will, a good will cover for the rest of the industry. There is a perception of healthiness that comes from a fresh potato. That provides cover for all the processed potato products that are then developed.

People don't naturally think of french fries as being healthy even though there are health benefits that we are discovering and beginning to work on promotions but by having that shield through the fresh industry, there is additional benefit, corollary benefit that does benefit the rest of the industry and the process sector particularly.

MR. MUIR: You're starting to sound like a marketing guy, Pat. Can I answer the question then?

MR. KANE: Well, I guess the -- if I heard the comment right, that perhaps I have it right, some of the process industry is under-represented. I think that's what I heard. And if so, what would you like to tell me about that and is there room for maneuver in this scheme that you have before us.

MR. MUIR: Okay. First I'm Frank Muir, president and CEO of the Idaho Potato Commission. And I just in general terms to start out, 80 percent of IPC's budget go to what I call working dollars and in laymen's terms and non-profits, that's the gold standard.

If you go out and you look at any American Heart
Association or American Red Cross or any of those, they
won't even be close to 80 percent of all their dollars
collected going to working dollars which means it's working
for you. Not paying salaries, not paying for offices. Not
paying for those things. So first of all, the whole
programs that we spend are going towards working for you.

In terms of the process, fresh, Mr. Kole makes a great point. Part of what was happening 15 years ago, if you recall, we were at the peak of the Atkins Diet on the front covers of "Time" and "Newsweek" which another brand that you can now include, Mark, on your list that's gone that were the Atkins Diets.

And they were saying don't eat potatoes, don't eat bananas, don't eat apples, don't produce -- don't eat orange juice -- don't drink orange juice. We were the first industry to fight back in 2003 to say the potatoes are nutritious and you should be eating them.

The citrus organization in Florida contacted our office wanting to know how we were doing that. How did you

dare fight back against the Atkins Diet and was it working. The Florida Citrus Commission then followed suit and started doing that blender advertising showing what you -- what an orange generates for you. That was directly a result of our communication. Then we hired Denise Austin to come in for 10 years and fight back that potatoes are nutritious for you.

Everybody forgets what this industry -- the situation was 15 years ago. Potatoes were headed down. Farm (inaudible) revenue was going south. The image of the brand, the agencies that were hired by the commission did brand recognition. The Idaho brand had very little value in the minds of the consumers. Potatoes were generic. Not only were they generic, they were not something that was nutritious to eat.

So all that had to be fought back against and the point that Pat was making was our saying that potatoes are nutritious allowed Simplot, Lamb Weston, McDonald's, everybody else to ride on that halo that we were creating because they couldn't go out and say french fries were healthy.

Remember supersize me that was killing the

McDonald's ad where supersize went down to where you

couldn't offer supersized french fries? Everybody kind of

forgets that was going on. I talked to processors back

then, asked them how they feel about the campaigns we're doing because we can't directly reference french fries unless we're talking about baked and so forth. They loved what we were doing because they did realize we could say speech they couldn't say.

So all the benefits when we're out there pounding the nutrition message that Denise did for ten years and now since that time, we're now the only potato in America certified by the American Heart Association as heart healthy. You couldn't get that on french fries but what it does is creates a halo again on the potato -- the Idaho potato. That declaration is on our truck as it's traveling around America.

I don't know if you guys realize this but this six ton potato truck that replaced Denise Austin -- I'm sure she's not too happy that a six ton lady replaced her but that's basically what happened. That truck is now traveling almost 160,000 miles. People drive for hours to see the truck. That's like we drive six hours to go see a commercial? That's what they're doing now. Because we've made the Idaho potato cool and relevant again. All of that has a halo effect on processed potatoes.

If you look now on the side of the potato truck, we have french fries there, we have the baked potatoes, we have mashed potatoes. We've covered all our industry in

that truck but, again, all the nutritional benefits on the back of the truck where everybody driving behind it are seeing it.

All that has a benefit to you. If you start talking specific dollars -- so the advertising promotion, general promotions benefit everybody. Start looking at specific programs like potato lovers' month. If you look at the food service programs (inaudible) manages. Those are all related not only to fresh but to processed as well.

The food service is important to the process sector. A lot of folks are doing fresh fries. They will convert over to processed fries because it's also the Idaho brand. They can carry it if it's 100 percent Idaho.

We've been doing a couple of critical things with the process industry that's important for everybody to know. Probably a lot of people don't know. We've been working -- we worked with Dr. Joe Gunther to generate an analysis to then present to the processing industry company by company that the next processing plant should be built here in Idaho. I've already had meetings with Simplot. We're in the process of meeting with Lamb Weston. I have a meeting with the CEO of Lamb Weston scheduled here in the near future. We're going up to Kennewick to meet with all of their senior people there because truth be told if you -- well, we'll get to that.

What's happening in the Twin Falls plant is 100 percent Idaho potatoes being processed. I'll come back to that here in a second.

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There are other -- McCain is looking to build another plant here and I have to be careful what I say because I can't say things publicly. We're bringing processing back to this state so anybody who's thinking, well, we're not the IPC because we don't have a certain kind of commissioner on there, we're not representing that industry, let me tell you. I've worked with a lot of commissioners the last 15 years here. I've never seen one of them come in and say I'm just interested in this or act like they're just interested in one thing. They take an oath to represent this industry and that's what they do and that's how I look at it. I look at what will help Idaho sell more potatoes, grow the industry and I don't look at a percent saying, geez, am I spending 20 percent of my time in the right place? I'm always looking at every decision we spend, does this benefit the entire Idaho brand as part of that.

And as an example of that, we spend I'd say probably -- I spent almost eight, ten years working with all the processors to try to get to a 100 percent grown in Idaho product.

To Mr. Mickelsen's point earlier, they're not

required -- processors are not required to put the Grown in Idaho seal on it. What I'm trying to do is get them converted that they want to put the Grown in Idaho seal.

Lamb-Weston finally did their own research after making several presentations to them over several years, they went out and reviewed their research and they came back and said, "Frank, your brand's even stronger than you say it is."

That wasn't true 15 years ago. As a result of their own research, they developed a line called Runion (phonetic), Idaho and you know what? They're using our grower that appears in the fresh commercials to appear in the frozen commercials. You can't get much more (inaudible) than that. They're advertising for us. We're now cycling our advertising with theirs.

They're also using -- asked our permission to use the same ad agency that produces our commercials to produce theirs and now they've also transferred one of their major brands over to this same agency. They're looking at how do you expand more and they're looking -- it's completely tapped out the Twin Falls plant candidly already. It's going that well. They're already looking at the next new future Grown in Idaho products for breakfast and so forth.

There's now other processors that are going, wow, what have we been missing and now they're bringing back and

putting Grown in Idaho or putting 100 percent Idaho certified like Simplot's classic white on the food service line.

So for me to get a specific answer what percent of every dollar goes to each one of the industries? I almost don't care and I hope you'd look at it you don't care either because if we haven't proved in the last 15 years that we're trying to grow all sectors, then, you know, honestly we haven't done a good job of communicating to you because that is definitely our objective.

The fresh industry has frustrated me. I have been frustrated and you all know the last couple years we've talked about the quality and we've put a major emphasis on improving quality and shippers are stepping up and improving quality. It is better this year but it does create a base where the image of the potato, if it is not good quality, like Mark said a few minutes ago, if you're not maintaining that premium quality, then magically they start looking at the generic potato from another state.

Remember that we have a buy local program in all 50 states right now. We shouldn't be the number one brand right now. In fact, we grow market share. We don't -- we're not declining. We're a national produce organization in an environment where all states are funding their own buy local program and that's something you should be proud

of because that's what your brand's doing.

So again, I mean if I summed it up, I'd have to go down and look at dollar to dollar and try to answer the specific question but I think it's more important that you understand how we look at things and we have some former commissioners that are here as well as current commissioners that could probably testify whether or not I'm saying things that are, you know, close to truth or not.

MR. KANE: So I'm trying to boil down --

MR. MUIR: What I just said?

MR. KANE: -- what you said. Thank you.

MR. MUIR: It's always hard.

MR. KANE: I think what I'm hearing is that at least it's your impression that the processors are not being unfairly excluded from the process. No pun intended. That the overarching mission of the commission is to look out for all of the industry. Is that what I'm hearing?

MR. MUIR: That's exactly what you're hearing. And I tell you it's more so --

MR. KANE: You don't see the need to perhaps be over-inclusive more than you already are as to processors? Is that what you're telling me?

MR. MUIR: What I would also add to that is so let's say this district right here. Randy Hardy is representing this district over here. There were three individuals -- and I don't even remember who the other two were at this point because the growers had the opportunity to put in three individuals. He didn't want to have somebody who was a fresh grower. They would vote not to put him as one of the three but they respected Randy enough that if he came in as a commissioner, he'd represent the fresh side and the process side. And I can say because I've seen him not only in the IPC but in the NPC and Potatoes USA, he sets aside his specific hat and thinks about the industry.

You know, Randy Bauscher did the same thing when he served as a commissioner. They set aside what they're individually interested in and if they start steering that way, when I -- I know what they're in. Dan Moss, same thing. Dan's got involvement in everything and he looks at things the way a commissioner should look at it, how does it benefit the entire industry. Not just Moss Farms.

And if there's -- if I have to face situations as a CEO or I think somebody's trying to push us where it's benefitting, I'll have a private conversation with them and see where that's going but I'd say 99 percent of the time, they're really looking at the entire industry. They've sworn an oath that they're supposed to do that anyway.

MR. KANE: Right. Okay.

MR. MUIR: Okay.

MR. KANE: And I saw a hand. Mr. Darrington, you look like you want to --

MR. DARRINGTON: Just a brief statement and then one question. The statement would be the point --

MR. KANE: If you want to come up, sir, because I'm not sure you're being recorded and -- why don't you come on up here.

MR. DARRINGTON: The statement I would like to make is redistricting is important but I believe we're facing a challenge much larger than redistricting. And the question would be with all of these great programs of promotion, why is it then that Idaho potatoes are selling at a substantial discount in the fresh market?

MR. KANE: Okay. Does anyone else present wish to come up here and get on the hot seat and make a record of anything? I'm seeing nobody.

MR. CORNELISON: I'll make one statement. Mr. Darrington alluded to it.

MR. KANE: Please state your name for the record and spell your last name.

MR. CORNELISON: My name is Todd Cornelison,

C-o-r-n-e-l-i-s-o-n. We have had many conversations of the

validity of the market news that he's referring to. There

is a lot of assumptions that go into those calculations

that I personally as a grower do not agree with and just -yes, that news shows Idaho at a disadvantage but the
assumptions in those calculations, I can't swallow it.
Therefore I talked to a grower just two weeks ago from
Wisconsin who are supposedly getting \$11. He said he's
going to pull \$3 off all year of that particular market
news.

So only because that particular document was brought up, I feel like I had to defend the fact that we're a lot closer to that -- to what they say our market conditions are than what this particular grower is and in my experience, it's been that way for years.

MR. KANE: So are you in favor of these particular proposals by the --

MR. CORNELISON: Oh, now you're going to put me on the hot seat, huh?

MR. KANE: Well, since you're here.

MR. CORNELISON: Okay. I see a need for redistricting. I think potato production has transferred. Many of the ways that we're talking about, if we don't stay with one man, one vote, an organization my size would never see any type of seat on the Idaho Potato Commission. There's just no way I could get to it.

I see Mr. Mickelsen has said that you can bring friends in but it's been tough to do that in the past. Can

you do it? Yeah. It would be tough. Is he right? If you had enough, could you get it done? It's possible. Would people put in the effort? Probably not. What would happen on the ground is the organization that came in with 10 votes ahead would probably get it 90 percent of the time. That's my experience.

MR. KANE: So I'm hearing you like this post

MR. CORNELISON: One vote, one man.

MR. KANE: Okay. Thank you. Thank you. Anyone else wish to speak at this time? Speaker. Come on up here. This is an interesting role reversal. I'm rather enjoying it.

REP. BEDKE: Well, you guys, I know most of you in the room pretty well and -- I want to remind -- I want to tell you a story that happened to me personally. At the first of my political career, I was representing the Idaho Cattle Association and it's a fractious bunch and -- you know, and there are strong personalities in that as well and we were at an impasse and we went through our process at the convention and we did come out of that convention speaking with one voice on an important pending issue nationally.

And so we made our pilgrimage. We were going quite often back in those days and sitting down with the various

senators and (inaudible) were in the senate back then.

The Owyhee County Cattlemen which is a large group of very active members had a position that was different than the Idaho Cattle Association which was the rest of the state and we went and met back in Senator Craig's office and we both made our pitches in there and he -- well, the upshot of the conversation at that point was never come back here again and make me pick between my friends.

And so that's kind of where you guys are here now and you're going to come to the legislature and you guys are going to have your legislators, the people that you're going to -- you know, so western Idaho is going to lose some seats it looks like here. If they're okay with that, fine. If they're not okay with that, that's not as fine because they represent a big chunk of the legislature.

So they're going to come in and we're going to make -- the path that you're on is going to end up at the legislature. Whatever rules you pass will have to be approved by the legislature. You know, they'll have some temporary effect until the legislature meets. If this is not resolved in an organic level, then it's going to become a beauty contest at the legislature which you want to avoid.

And you know, so to the extent that you're going to use the legislature as the final arbiter here, we're going

to have a bunch of different meetings and we'll have -when there are committees and you'll make your passionate
case and whether you're the rising tide floats all ships,
that's what Frank's testimony boiled down to is -- and the
halo effect or taxation without representation which is
kind of what some of the other comments boiled down to and
you're going to make legislators that don't -- that aren't
anymore involved in your industry than going to your
banquet once a year. By the way, that's becoming -- that's
a way better banquet than it was 15 years ago.

So I would just -- you guys -- the brains are in this room and the other rooms that you'll have up and down the valley here to fix this. You got a problem or you wouldn't be having this. Pat, you guys know that. So, you know -- and everybody's right is the biggest problem here. But I would -- but don't make the legislature pick on this I mean because then -- because then you're making them pick between their friends and that never works out too well. And if I were the chairman, I would send you back to the drawing board and come with a unified voice to the committee.

On these types of -- I mean on Idaho potato things,

I mean you would want that -- you'd give us the impression

that everything's all good in the industry and we want -
we want -- those of us that represent the areas know that

there's always been a rub between the fresh and the processors. We get that. But most legislators don't have any concept of what you're talking about there and so therefore they're ill-equipped to make seminal decisions that are going to affect your bottom line.

So to the extent that you can come to the legislature with one voice and, you know, whether -- and this serve at the governor thing will be driven by that North Carolina case. So I mean it -- I get what your point is but that will -- that's changing every one of these commissions. So if you're -- that's a whole another discussion.

So anyway, that's the upshot of my deal is for you guys to come together as an industry and don't make the legislature pick. You think it's populated by a bunch of Solomonesque folks. They're not. And it's better --

UNIDENTIFIED SPEAKER: Except for the two of us (inaudible).

REP. BEDKE: But we have decided biases both you and I and, you know, so it would be better if you got this thing solved. I don't know if that's germane to your hearing, Mr. Hearing Officer, but that would be my plea to the growers -- well, to the potato industry. That is all three. So --

MR. KANE: Thank you.

REP. BEDKE: Take it for what it's worth.

MR. KANE: If I could simply comment, I would say that -- I would thank the speaker for those temperate and moderating words and obviously it's going to be as difficult as a potential legislature for me to pick what's better but that's kind of the task I've been given until somebody changes the ball game.

I also would agree totally about the comment about North Carolina case. That's why I brought it up. I do understand that there's some thinking that maybe we can do it a different way but I believe that the U.S. Supreme Court has spoken on that. And telegraphing, I'll tell you right now, that's probably the way I'm going to write the recommendation at least as to that.

Mr. Kole, do you have anything you want to wrap up before we get finished?

MR. KOLE: No. I think the speaker wrapped it up as well as could be done.

MR. KANE: All right. Well, thank you all very much for coming. We have one more hearing tomorrow and let me reiterate that there is the ability to write comments. I would urge you very strongly if you wish to write some comments, they're going to be due by August 15. That tells you where to mail it or send it by e-mail in the published notice. I'm going to need that kind of information from

you in order to make an informed recommendation. So thank you very much and I think with that, we will now go off the record and close the meeting. (Proceedings concluded.)

STATE OF IDAHO) SS COUNTY OF CANYON)

I, TAMARA A. WEBER, State-certified and licensed transcriber, do hereby certify:

That the foregoing transcript is a transcript of an audio file made of the proceedings in the matter of Idaho Potato Commission Rulemaking Hearing held July 31, 2018; that the foregoing pages 1 through 75 of this transcript contains as accurate and complete a transcription of said audio file as I was able to make.

IN WITNESS WHEREOF, I have hereunto set my hand this 26th day of August, 2018.